

| Score | One | Two | Three | Four | Five | Six | Seven | |
|-------------------------|--------------------------------------|---|---|---|---|--|--|---|
| Learning Stage: | Pre-learning | Awareness → | Knowledge → | Intention → | Action → | Progress → | Success | |
| Business Stage: | Disconnected | Relationships and Concepts Initiated | Business Concept Development | Systems Development | Ecosystem Development | Recognition | Exemplary Model | |
| Group Objectives | Group and Systems Development | Disconnected persons / businesses in the local food system | Initial gathering and excitement puts several individuals with potential common interests in touch with each other on one occasion | Group is forming around one or more defined initiatives and seeking synergies. Group is forming identity, becoming aware there are other groups similarly engaged, seeing value of a broader network. | Group engaged and developing shared sense of group identity, roles, responsibilities. Group recognizes that they're embedded within an expanding network. | Group states and acts on common understandings about roles, responsibilities, relationships; group members and networks expanding. Group interactions with external networks and larger network is increasing. | Group feels sense of accomplishment and success as part of their identity; interactions are habitual and on-going and also expanding. Group is actively interacting with several related networks and sharing information. | Group is a cohesive stable functioning system. Group accomplishments and learning are influencing the shape and directions of networks. |
| | Activities | Group Activity | Not communicating | Has a formal event or other means to initiate contact; people interact; exchange contact information and discuss needs and hopes; network forming | Has established a network of participants who are communicating with each other | Group is highly engaged in shared efforts; individuals helping to systematize efforts | Others are interested in the effort: some track progress, some join the effort. | Continued engagement, expansion and now communicating to others, giving testimony. |
| Outcomes | Independence | Nonexistent, requires convening agent and purpose | Emergence of possible leaders as conveners, networkers, inspirers, workhorses; signs of collaborative leadership, but still dependent on outside leadership | Relies increasingly on internal resources and people and less on support/input from outside | Group functioning with little/no outside assistance; pro-actively asks for specific help according to their own vision and plan | Group is functioning without assistance but selectively seeks outside expertise as needed through an expanding network | Energized by successes; individuals and group are self directing and contributing | System is fully independent and self supporting |
| | Economic Development | Dependence on global economy for food, energy, manufactured goods | Emerging efforts to identify, qualify, and quantify conditions, issues, gaps, and opportunities | Analyses of leakage and financial flow, inventory of assets, assessment of resources, mapping of process flow | Creating and acting on a portfolio of projects; that impact economic, social, and environmental bottom lines | Transitioning to cooperative and council structures that facilitate safe and efficient transactions along the production to consumption value chain | Adopt multiple mediums of exchange that expedite reinvestment in the local economy while maintaining the flow of dollars essential for linkages to the global economy | Local economies linking with regional economies that are in turn nested within the global economy; yielding a resilient, persistent, and adaptive overall economy |
| | Business Development | Struggling individual businesses, co-opting winners create others as losers | Imagining shared effort | Written business cases and plans and begun to define working relationships | Measurable progress occurring | Preliminary successes have occurred | Others see group as successful and solicit guidance and suggestions | Success is ongoing |